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Attention: **Buyer Mandate/ Buyers/ End Buyers.**  
Ref: ORNT- 82885052/SCO-25-DI

## **P&G - FOB PROCEDURES**

### **SOFT CORPORATE OFFER**

Dragon Industries stands as a prominent entity, entrusted with the facilitation of various operations. In the interest of our esteemed sellers, bearing complete corporate authority and legal accountability, we solemnly present this soft corporate offer, referred to as "SCO." Our sellers express their preparedness and eagerness to offer and deliver the subsequent products:

<b>EN590 10PPM</b>	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	
Commission: \$5 Seller Side / \$5 Buyer Side.	
<b>JET-FUEL A1</b>	
Quantity: (Min) 500,000 - (Max) 2,000,000 Barrels	
Commission: \$1 Seller Side / \$1 Buyer Side.	
<b>D6 VIRGIN FUEL</b>	
Quantity: (Min) 10,000,000 - (Max) 300,000,000 Gallons	
Commission: \$0.025 Seller Side / \$0.025 Buyer Side.	
<b>LIQUEFIED NATURAL GAS "LNG"</b>	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	
Commission: \$5 Seller Side / \$5 Buyer Side.	
<b>D2</b>	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	
Commission: \$5 Seller Side / \$5 Buyer Side.	
<b>LIQUEFIED PETROLEUM GAS [LPG] GOST: 20448 -90</b>	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	
Commission: \$5 Seller Side / \$5 Buyer Side.	
<b>AUTOMOTIVE GAS OIL (AGO)</b>	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	
Commission: \$5 Seller Side / \$5 Buyer Side.	
<b>GASOLINE OCTANE (RON 87-95)</b>	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	
Commission: \$5 Seller Side / \$5 Buyer Side.	



## TERMS AND CONDITIONS

Delivery Ports:	<b>Houston, Rotterdam, Fujairah, Jurong, and Ningbo-Zhoushan</b>
Incoterms:	<b>FOB</b>
Fuel Origin:	<b>Azerbaijan, Kazakhstan</b>
Inspections:	<b>SGS or Equivalent</b>
Payment:	<b>TT/MT 103</b>
Commission:	<b>50%/50% paid to Buyer and Seller side, Seller side is closed.</b>
Max. Trial Lifts:	<b>2,000,000 Barrels; 200,000 Metric Tons; 2,000,000,000 Gallons</b>
Fuel Availability:	<b>Fuels on this SCO are ALWAYS available. Your CI is the guarantee of an allocation.</b>
Prices:	<b>Subject to change without notice.</b>
Procedures:	<b>Seller Procedures Only, non-negotiable.</b>
Contracts:	<b>Inquire about larger monthly contract amounts.</b>

## ICPO SUBMISSION POLICY AS OF 1/1/2025

Before Dragon Industries will process a new order for any of its sellers, the Buyer and Buyer Mandate (if applicable) **MUST** sign the "Understanding Fuel Producer Procedures" document which will accompany any Soft Corporate Offer (SCO).

## NOTE ON THE USE OF FIDUCIARY RECEIVERS

Sanction policies, along with their effects on International Banking practices, have dramatically affected the availability of funds when using foreign wire transfers. To facilitate timely transactions, our sellers will use regionally based fiduciary receivers rather than have funds sent directly to the refineries.

## RECENT DRAGON INDUSTRIES CLOSED SALES

### CLOSED



**54MM bbls of Jet A-1**

Dragon Industries has closed a  
Trial Lift & 12 month contract for  
Jet A-1 in Houston, Texas.  
As of Q2, 2025.

Contract deliveries will be 2MM barrels every 2  
weeks and the buyer has the option to extend the  
contract beyond one year.

WhatsApp: 1-310-463-3799

<https://DragonIndustries.us>,

Click on the "Offers" tab for current SCOs.



## FOB PROCEDURE 1: TANK TO TANK (TTT), FIIPTA

1. Buyer submits Irrevocable Corporate Purchase Order (ICPO) to include full corporate details, signatory passport, banking details, product description along with their Tank Storage Agreement (TSA).
2. Seller accepts Buyer ICPO and within 24-72 business hours Seller issues the Commercial Invoice (CI) for the Buyer to counter sign.
3. Buyer returns the counter-signed CI to seller within 48 business hours.
4. For storage facility compliance, confirmation, and approval, seller issues a Facility Interim Inspection & Product Transfer Approval (FIIPTA) to all parties involved in the transaction for their approval.
5. Upon approval of the FIIPTA by all parties, seller issues to the buyer all POP documents which include:
  - a. Product Injection Report.
  - b. Product Certificate of Origin.
  - c. Product Passport.
  - d. SGS (Quality & Quantity) Analysis Report.
  - e. Tank Storage Receipt (TSR).
  - f. Authorization to sell and collect.
  - g. Unconditional Dip-Test Authorization.
6. Seller grants the buyer access to their product to conduct Unconditional Dip-Test in the seller's tank at the buyer's expense (optional).
7. After a successful Unconditional Dip-Test by the buyer group, Seller issues a Tank to Tank Injection Agreement (TTIA) and Product Injection Programming (PIP) to be signed by all parties.
8. Upon the signing of the TTIA & PIP by all parties, Seller proceeds with product injection into the buyer's tank as scheduled in the PIP.
9. Upon completing product injection, buyer pays for the product via MT103 TT Wire Transfer as per the final product value injected into the tanks.
10. Upon buyer payment confirmation, Seller proceeds to transfer product ownership and title holder to the buyer.
11. Seller issues the NCNDA/IMFPA and pays the commission fees to all involved intermediaries. Thereafter, seller issues its SPA to buyer for monthly supply.



## FOB PROCEDURE 2: TANK TO TANK (TTT), TANK FARM

1. Buyer issues their ICPO, Passport copy and Tank Storage Agreement (TSA).
2. Seller issues Commercial Invoice (CI) to buyer to be countersigned.
3. Buyer signs and return countersigned CI to Seller.
4. Seller issues Product Injection Report and SGS report to buyer tank farm. Buyer tank farm verifies the Seller's product availability at the port on behalf of the buyer's company. (NB: Before seller issues the Product Injection Report and SGS report to buyer tank farm for their verification at the port, seller will first issue a Non-Disclosure Agreement for endorsement between the buyer's tank farm and seller).
5. Upon the successful verification of seller product availability at the port by the buyer's tank farm, seller issues its Tank-to-Tank Injection Agreement (TTIA) to be signed by all parties.
6. After the TTIA has been signed by all parties, the seller proceeds to issue all POP documents to the buyer. POP documents include:
  - Product Passport.
  - Certificate of Origin.
  - SGS Analysis Report.
  - Tank Storage Receipt (TSR).
  - Authorization to Sell/Collect (ATSC).
  - Unconditional Dip Test Authorization (UDTA).
7. Buyer conducts a dip test (optional). After the successful dip test, the Seller schedules the Injection Programming and commences injection into the buyer's storage tanks.
8. Seller completes product injection into the buyer's tanks and the issues the Injection Report to the buyer.
9. Buyer pays for the total value of the product injected into the tanks by TT/MT103 and upon payment confirmation, seller transfers the Title Holder & Ownership of the product to the Buyer.
10. Seller pays all intermediaries according to the signed NCNDA/IMFPA. Thereafter, seller issues its SPA to buyer for monthly supply.



## FOB PROCEDURE 3: TANK TO TANK (TTT), TTIA

1. Buyer issues an official ICPO with the seller's procedure, passport copy, banking details along with their Tank Storage Agreement "TSA."
2. Seller issues its Commercial Invoice "CI" to the buyer, Buyer signs and returns the commercial invoice to the seller **along with an Acceptance Letter of the sales and purchase procedure.**
3. Seller verifies the buyer storage facility and TSA with the port authority to confirm that they meet the required transaction standards. (NB: Seller will issue a Tank-to-Tank Injection Agreement (TTIA) to be signed by all parties only if buyer's TSA is engaged, not active or cannot be verified with the local port authority).
4. After the Buyer and its storage facility's TSA have been verified successfully by the seller to meet the required standards or after seller receives the TTIA fully signed by all parties, all POP documents listed below will be issued to the buyer immediately. POP documents include:
  - Injection Report.
  - Product Passport.
  - 24 Hours SGS Report.
  - Product Certificate of Origin.
  - Tank Storage Receipt (TSR).
  - Authorization to Sell and Collect.
  - Unconditional Dip-Test Authorization.
  - Product Title Holder Transfer Agreement.
  - NCNDA/IMFPA.
5. If required, the Buyer may inspect by SGS or equivalent (Dip Test In Seller's Tanks) at Buyer's expense.
6. Upon successful verification of POP or Dip Test in the seller's tank, buyer provides their Tank Storage Receipt (TSR) to Seller so that it can issue the scheduled Injection Programming (IP) to be signed by the Buyer's storage facility. Seller then injects the product into Buyer's tanks.
7. Buyer makes the payment for the product via MT103, seller transfers the Title Holder & Ownership of the product to the Buyer.
8. After successful Trial Lift (First Lift), Seller issues SPA/Contract for 12 months with R&E to Buyer for processing.
9. Seller pays commissions to all intermediaries involved, for the initial lift and all subsequent lifts according to the signed NCNDA/IMFPA.



## FOB PROCEDURE 4: TANK TO TANK, 3/2

1. Buyer accept seller procedure and submits an official ICPO, passport copy, banking details, and their Tank Storage Agreement "TSA".
2. The Seller issues a Commercial Invoice (CI). Buyer countersigns THE CI and returns to the seller. Seller verifies Buyer's TSA with the port authority for approval.
3. Buyer introduces its tank farm to the seller via email. Buyer tank farm issues two separate invoices for storage tank reservation. Seller commits fully by jointly paying the storage tank lease with the buyer directly to the Buyer's approved tank farm. The Buyer reserves 3 days of storage, while the Seller reserves 2 days of storage.
4. Once the Buyer's tank farm issues the TSR as required, the Seller will issue its Product Injection Agreement (PIA) to be signed by all parties. When the Seller receives the PIA fully signed by all parties, the Seller issues to the Buyer below the complete set of POP documents:
  - SGS Analysis Report (within 48 hours)
  - Product Passport
  - Product Certificate of Origin
  - Unconditional Dip Test Authorization
  - Injection Report
  - Tank Storage Receipt with GPS Coordinates
  - Authority to Sell & Collect (ATSC)
  - Authority To Verify (ATV)
  - NCNDA/IMFPA
5. Optionally, the Buyer may conduct its own Dip-Test in the Seller's tank at the Buyer's expense.
6. After a successful SGS/Q&Q analysis report, the Seller issues the Injection Programming for approval. Product injection into the Buyer's tanks begins as scheduled.
7. Upon successful product injection, the Buyer make payment via MT103 TT Wire Transfer as per the final product value injected into the tanks. Note: The 2-day storage tank reservation paid by the seller will be included in the final invoice.
8. Upon payment confirmation, the Seller transfers the product ownership title.
9. The Seller settles the fees of all involved intermediaries through NCNDA/IMFPA. Thereafter, the monthly contract shipment proceeds according to the terms and conditions in the Sales and Purchase agreement contract between both parties.



## FOB PROCEDURE 5: TANK TO TANK, PTA

1. Buyer issues an official ICPO containing the seller's procedure, a copy of their passport, banking information, and their Tank Storage Agreement "TSA."
2. Seller issues a Commercial Invoice "CI" to the buyer. Buyer signs and returns the CI to the seller **along with an Acceptance Letter of the sales and purchase procedure.**
3. Seller receives the countersigned commercial invoice and issues the NCNDA/IMFPA to be signed by all parties engaged with the commission structures. Seller issues the Buyer's allotted Product Transfer Agreement (PTA) for endorsement by all parties after verifying and approving the buyer Tank Storage Agreement (TSA) with the port authorities. The seller provides the buyer with all product documents (POP) below after obtaining the fully endorsed PTA:
  - Injection Report.
  - Product Passport.
  - 24 Hours SGS Report.
  - Tank Storage Receipt (TSR).
  - Product Certificate of Origin.
  - Unconditional Dip-Test Authorization
4. Buyer's SGS team may choose to re-conduct inspection of the product in the seller's shore tank at the Buyer's expense (optional).
5. Upon successful verification of the POP or Dip-Test in the seller's tank, buyer provides their Tank Storage Receipt "TSR" to seller in order to begin Injection of the product into the buyer storage facility tanks.
6. Seller transfers the Title Holder & Ownership of the product to the Buyer upon a successful product injection into the Buyer's Tank Farm and after the Buyer has made the total payment for the product via MT103.
7. Seller provides Buyer with Contract for a period of 12 months with R&E for processing following a successful Trial Lift.
8. Seller receives and counter signs the NCNDA/IMFPA. According to the signed NCNDA/IMFPA, the seller pays commissions to each and every intermediary for the first lift as well as any additional lifts.





## FOB PROCEDURE 6: TANK TAKE OVER. TTO

1. Buyer accepts seller's working procedure and issues Irrevocable corporate purchase order (ICPO) with their banking details and signatory Passport copy.
2. The Seller issues a Commercial Invoice (CI) for the product, Buyer countersigns and returns to the seller.
3. Buyer requests a 1-day invoice for tank storage extension and dip test in the seller's tanks when returning the CI. Seller receives the countered signed CI.
4. Upon receipt and confirmation of the Buyer's payment, the Seller issues the document below:
  - Authorization to Sell and Collect.
5. Buyer signs and return the signed "Authorization to Sell and Collect" to seller. Seller opens communication with the Seller's Tank Farm Management for the tank take over registration and for product storage/transfer with the port authority. Upon the complete tank take over and product storage/transfer registration with the port authority by the tank farm, Seller issues the POP documents below:
  - Tank Storage Receipt (TSR).
  - Product Passport/Analysis.
  - Product Certificate of Origin.
  - Injection Report.
  - 24 Hours SGS Report.
  - Unconditional Dip-Test Authorization.
6. (Optional) Buyer proceed with their SGS team to re-conducts inspection of the product in Seller's shore tanks.
7. Upon buyer successful verification of the Seller POP or after Buyer optionally conducts a Dip-Test inspection with its SGS team in the Seller's tank, Buyer makes payment for the total amount of the product in the tanks via MT103.
8. Seller confirms Buyer payment and transfers title ownership of the product to the buyer. Buyer then completely takes over the Seller's product in its storage tanks. Buyer may store its product in the tank farm or alternatively, immediately after a successful product/tank take over, proceed to transfer its product to a different tank farm or into its vessel at the port.
9. Seller provides Buyer with Contract for a period of 12 months with R&E for processing following a successful Trial Lift.
10. Seller issues the NCNDA/IMFPA to be signed by all intermediaries involved in the transaction. Seller pays commissions to all intermediaries involved for the initial lift and all subsequent lifts.





## **FOB PROCEDURE 7: TANK TO VESSEL - TTV**

1. The Buyer issues an ICPO with banking details, buyer's passport and Charter Party Agreement (CPA).
2. The Seller issues Commercial Invoice for the product, Buyer countersigns and returns it to the seller.
3. Buyer requests a 1-day invoice for tank storage extension and dip test in seller tanks when returning the CI. Seller receives the countered signed CI,
4. Upon receipt and confirmation of buyer payment sellers issues the PPOP documents below:
  - Authorization to Sell and Collect.
5. Buyer signs and returns the "Authorization to Sell and Collect" document to the seller. Seller opens communication with the Tank Farm Management for product transfer registration. Upon the complete product transfer registration with the port authority by the tank farm, Seller issues the POP documents below:
  - Tank Storage Receipt (TSR).
  - Product Passport/Analysis.
  - Product Certificate of Origin
  - Injection Report.
  - 24 Hours SGS Report.
  - Unconditional Dip-Test Authorization.
6. (Optional) Buyer proceeds with its SGS team to re-conduct the inspection of the product in Seller's shore tanks.
7. Upon the Buyer's successful verification of POP and Product Dip-Test in the seller's tanks, Seller issues the Tank to Vessel Injection Agreement (TVIA) and Tanker Injection Programming (TIP).
8. Product injection begins into the Buyer's vessel. (Buyer may completely take over seller tanks for further product storage).
9. After product Transfer & Injection into the buyer vessel has been completed, buyer makes the payment for the total product via MT103, seller transfers the Title Holder & Ownership of the product to the Buyer.
10. After successful Trial Lift (First Lift), Seller issues SPA/Contract for 12 months with R&E to Buyer for processing.
11. Seller issues NCNDA/IMFPA to be signed by all intermediaries involved in the transaction. Seller pays commissions to all intermediaries involved for the initial lift and all subsequent lifts.