



For more information, please contact Craig Higdon (seller mandate),  
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## CIF Any Safe World Port

Procedures are non-negotiable. Sell side is closed. Prices and Procedures are subject to change without notice. Check prior to submitting an ICPO.

Ref: ORT-208416/SCO-23

Attn: Buyer Mandate/ Buyers/ End Buyers.

### SOFT CORPORATE OFFER

Dragon Industries stands as a prominent entity, entrusted with the facilitation of various operations. In the interest of our esteemed sellers, bearing complete corporate authority and legal accountability, we solemnly present this soft corporate offer, referred to as "SCO." Our sellers express their preparedness and eagerness to offer and deliver the subsequent products:

EN590 10PPM	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	Price: (Gross) \$430 / (Net) \$420
Commission: \$5 Seller Side / \$5 Buyer Side.	

JET-FUEL A1	
Quantity: (Min) 500,000 - (Max) 2,000,000 Barrels	Price: (Gross) \$79 / (Net) \$77
Commission: \$1 Seller Side / \$1 Buyer Side.	

RUSSIAN EASTERN SIBERIAN PIPELINE OCEAN OIL "ESPO"	
Quantity: (Min) 500,000 - (Max) 2,000,000 Barrels	Price: (Gross) \$77 / (Net) \$75
Commission: \$1 Seller Side / \$1 Buyer Side.	

D6 VIRGIN FUEL	
Quantity: (Min) 10,000,000 - (Max) 300,000,000 Gallons	Price: (Gross) \$1.00 / (Net) \$0.95
Commission: \$0.025 Seller Side / \$0.025 Buyer Side.	

LIQUIDIFIED NATURAL GAS "LNG"	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	Price: (Gross) \$490 / (Net) \$480
Commission: \$5 Seller Side / \$5 Buyer Side.	

D2	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	Price: (Gross) \$490 / (Net) \$480
Commission: \$5 Seller Side / \$5 Buyer Side.	

LIQUIDIFIED PETROLEUM GAS [LPG] GOST: 20448 -90	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	Price: (Gross) \$490 / (Net) \$480
Commission: \$5 Seller Side / \$5 Buyer Side.	

PETCOKE	
Quantity: (Min) 30 - (Max) 500 Kilo Tones	Price: (Gross) \$390 / (Net) \$380
Commission: \$5 Seller Side / \$5 Buyer Side.	

UREA 46	
Quantity: (Min) 10,000 - (Max) 300,000 Metric Tons	Price: (Gross) \$350 / (Net) \$340
Commission: \$5 Seller Side / \$5 Buyer Side.	



**PORTS TERMINALS: (CIF) Any Safe World Port**

**(1) PROCEDURE: CIF ANY SAFE WORLD PORT**

1. Buyer issues purchase order (ICPO) upon receipt in acceptance of soft offer.
2. Seller issues draft Sales and Purchase Agreement contract for buyer's review and signing.
3. Buyer signs the sales and purchase agreement contract and return it back to the seller.
4. Upon buyer endorsement of the sales and purchase agreement, Seller send the below documents to buyer.
  - Commitment to Supply.
  - Product Passport.
  - Statement of Availability of the Product.
5. Buyer issues their financial guarantee SBLC MT760 to cover the first shipment to seller's bank within 5 working days.
6. If buyer fails to issue their SBLC within 5 working days, as an alternative buyer shall make guarantee deposit via TT Wire MT103 from total value of the contract to seller's fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment.
7. Upon confirmation of buyer's SBLC or guarantee deposit via TT Wire MT103 to seller's fiduciary bank, seller will issue 2% performance bond, full POP and shipping documents via swift bank to bank as shown below:
  - Allocation Title Ownership Certificate.
  - Certificate of Origin.
  - Transneft Contract to Transport the Product to the Loading Port.
  - Port Storage Agreement.
  - Charter Party Agreement to Transport the Product to Discharge Port.
  - Tank Storage Receipt.
  - DTA and ATV
  - SGS Quality and Quantity Certificate.
  - Bill of Landing.
  - Vessel Questionnaire 88.
  - Notice of Readiness.
  - Copy of the charter party agreement.
  - Commercial Invoice
8. Upon receiving the counter signed commercial invoice, shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS inspection and makes operative SBLC or makes payment for the full shipment via TT Wire or MT103.
9. Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.





## **PORTS TERMINALS: (CIF) Any Safe Port**

### **(2) PROCEDURE: CIF ANY SAFE WORLD PORT**

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sales and Purchase Agreement (SPA), Buyer review, amend if necessary signs, and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format. Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents:
  - Commitment to supply.
  - Statement of product availability.
  - Product passport.
4. Seller arranges the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port. Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA), this is applicable only for the 1st shipment. Seller and Buyer jointly pay the CPA cost 50/50 via T/T wire transfer directly to the shipping company. The fee would later be refunded/deducted when the Buyer is paying for the total product cost.
5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the Contract with the authorities in charge and sends to the buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
6. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller release the below Proof of Product Documents:
  - Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
  - Injection Report.
  - Certificate of origin.
  - Product Allocation Certificate.
  - Authorization to sell and collect.
  - Allocation Title Transfer Certificate.
  - Tank Lease Receipt.
  - Dip Test Authorization.
7. Seller issues the commercial invoice and sends to the Buyer. Seller to lodge and activate a 3% PB (Performance Bond/ Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo/shipment of the product to the Buyer this 3% Performance Bond will be paid/forfeited to the Buyer.
8. The product SGS inspection charges will be borne by the Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of the future transaction (Optional to Buyer).
9. Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.
10. Loading & Shipment of the product commences as per schedule. Upon Vessel's arrival and finalization of SGS at the destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for the total.





### (3) PROCEDURE: CIF ANY SAFE WORLD PORT

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery along with scanned copy of the buyer's passport.
2. Supplier verify Buyer Irrevocable Corporate Purchase Order and issue Commercial Invoice for the First Trial Shipment Note: Sales & Purchase Agreement will be jointly signed after the Trial Shipment.
3. Upon buyer endorsement of the Commercial Invoice, Seller send the below Documents to buyer.
  - Charter Party Agreement.
  - Product Quality Passport
  - Commitment to supply.
  - Statement of Availability of the Product.
4. Seller and Buyer proceed to endorse the Charter Party Agreement (CPA) document with the Shipping Company and both jointly bear the charges for the shipment.
5. After the shipment charges have been met by both the Seller and the Buyer, Seller issues the following Proof of Product documents along with assurance delivery letter:
  - Attestation of Allocation.
  - Allocation Transaction Passport Code Certificate.
  - Copy of statement Availability of the Product.
  - Copy of the refinery commitment to supply the product.
  - Copy of port storage agreement
  - Copy of the charter party agreement
  - Copy of the Product Passport
  - SGS Report
  - Bill Of Lading
  - Vessel's Q88
  - Tank Receipt
  - Certificate of Origin
  - Certificate of Inspection
  - Notice of Readiness
  - Net Weight
  - Full Packing List
  - Cargo Manifest
  - DTA and ATV
6. Buyer responds by issuing Irrevocable Non-Transferable Letter of Credit (MT760) SBLC or Letter of Credit (LC).
7. Shipment will commence according to terms and conditions of the Contract and accordingly to the agreed Delivery Schedule.
8. Buyer's bank release payment of the product via MT103 upon the arrival of the cargo at the discharge port and successful report of SGS Inspection at discharge port.
9. Supplier bank release the commission to all representatives and intermediaries according to sign NCNDA.

